



Gulfstream Aerospace Corporation

Company Overview – 2019

General Dynamics Overview



Aerospace
\$8.46 Billion
Gulfstream
Jet Aviation



Information Technology
\$8.27 Billion
Large-scale, secure IT networks and systems



Mission Systems
\$4.73 Billion
Secure communications, command-and-control systems, sensors and cyber products



Combat Systems
\$6.24 Billion
Land Systems
European Land Systems
Ordnance and Tactical Systems



Marine Systems
\$8.50 Billion
Bath Iron Works
Electric Boat
NASSCO

2018 year-end revenue results

Gulfstream Aerospace Corporation

- Leading manufacturer of the world's most advanced business aircraft
- Operators use their Gulfstream aircraft primarily as business tools
 - Safety
 - Security
 - Operational flexibility
 - Productivity
- Competitors are primarily international
- More than 60 years of delivering on our promises



Gulfstream

Gulfstream's Beginning in Savannah

- Savannah facility built in 1967
 - Manufacturing site of GII and subsequent large-cabin aircraft
 - Number of employees grew from 100 to nearly 2,000 within a few years



1967



2018



Gulfstream Today

Leading manufacturer of
the world's most advanced
business aircraft



Approximately

18,000
employees

Headquartered in
Savannah



11

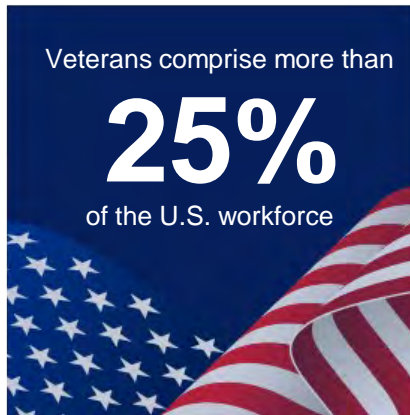
major locations;
four continents



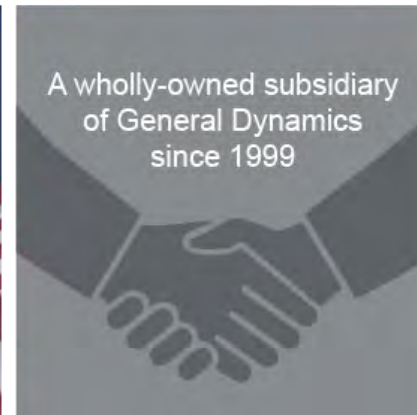
Veterans comprise more than

25%

of the U.S. workforce



A wholly-owned subsidiary
of General Dynamics
since 1999



The Gulfstream Product Line

G650ER

7,500 nm at Mach 0.85



G650

7,000 nm at Mach 0.85



G550

6,750 nm at Mach 0.80



G600

6,500 nm at Mach 0.85



G500

5,200 nm at Mach 0.85



G280

3,600 nm at Mach 0.80



G280 range with four passengers – G500 to G650ER range with eight passengers

The Award-winning Gulfstream G650 and G650ER



Recipient of the prestigious Robert J. Collier Trophy (2014)
“For the development of the Gulfstream G650 business jet, which strengthened business aviation through significant technological advancements in aircraft performance, cabin comfort, and safety.”

Gulfstream G500 / G600: Transforming the Industry



Aviation Week's 60th Laureate Award

"In BCA's opinion, they provide a significant improvement in situational awareness from older passive sidesticks."

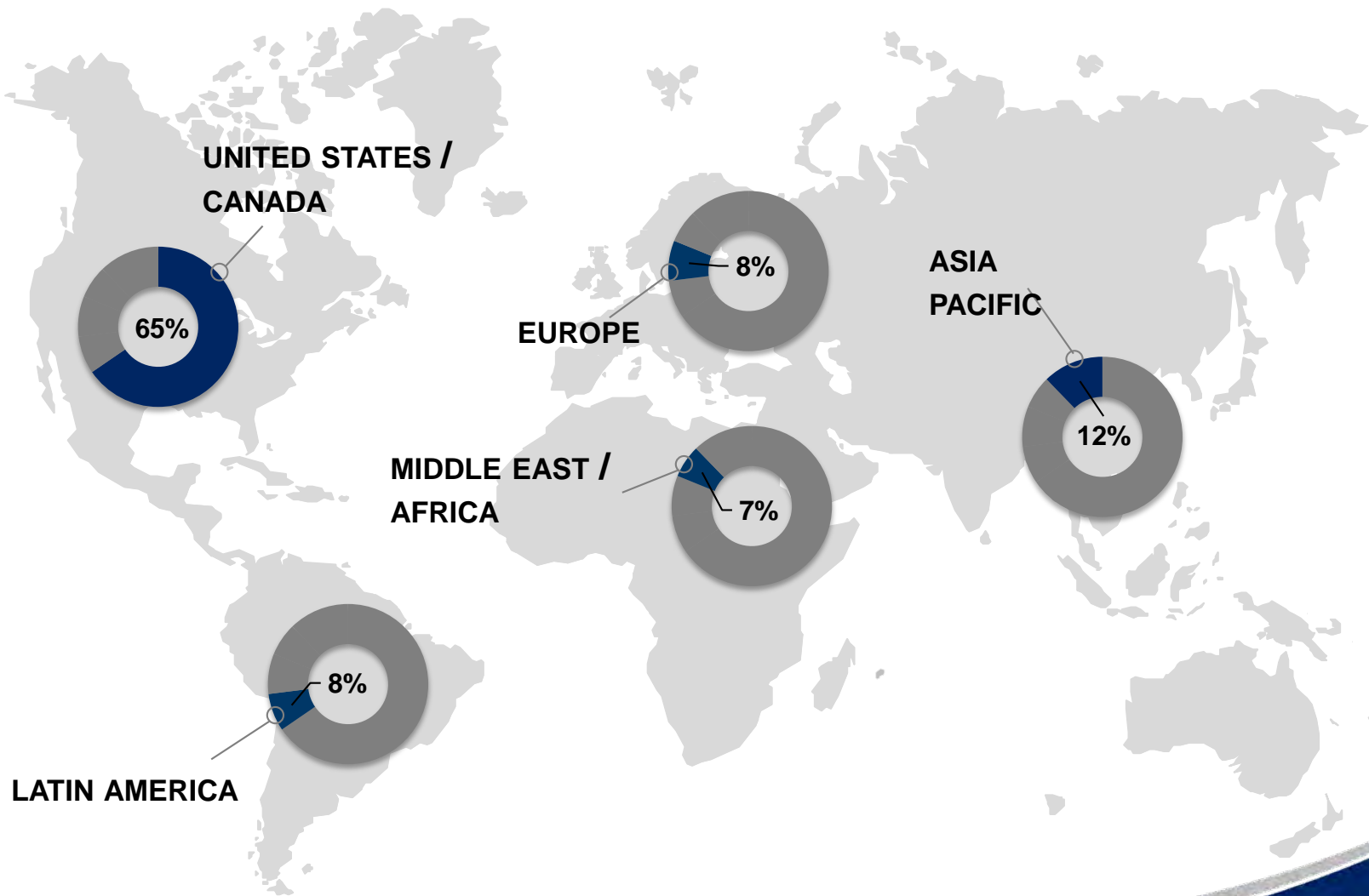
Fred George, Business & Commercial Aviation

Government / Special Missions



- *207 aircraft in government / special mission applications*
- *Head of State and VIP Transport / Special Missions*
- *Operating in 39 countries around the world*

Worldwide Distribution of Gulfstream Aircraft



*Approximate numbers as of January 1, 2019.

Customer Support and Service

- Worldwide, around-the-clock service
 - Nearly 5,000 Customer Support team members
 - 11 company-owned service centers
 - Eight factory-authorized service centers (Jet Aviation)
 - 14 authorized warranty facilities
 - Company-owned component repair centers
- Field and Airborne Support Teams (*FAST*)



Customer Support – Locations



Savannah



Westfield



Beijing



Luton



Long Beach



Las Vegas



West Palm Beach



Dallas



Brunswick



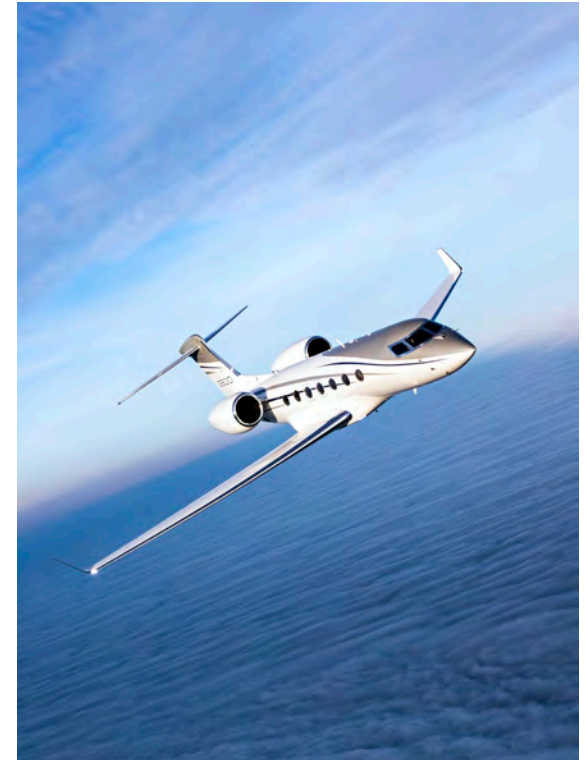
Appleton



St. Louis

Gulfstream Revenue Contributions – Georgia

In 2018, Gulfstream's facilities in Georgia (Savannah and Brunswick) ended the year with nearly 10,000 employees and a combined payroll of \$1.09B.



Workforce Development Partnerships



- Workforce development is key priority for community investment
- Local, state and federal organizations to create workforce development strategies for highly technical skills
- Military recruiting
- University (co-ops and internships)
- Elementary, middle school and high school (awareness, education, outreach)

Gulfstream in the Community



- Gulfstream annually assists more than 60 non-profits in the Savannah area and more than 100 around the world
 - American Red Cross, National Museum of the Mighty Eighth Air Force, Savannah Music Festival, Hospice Savannah Foundation and more
- Since 2006, Gulfstream and its employees have provided more than \$20 million to the United Way of the Coastal Empire
- Gulfstream Community Volunteer Program

A Leader In Sustainability



- Recognized as an industry leader for sustainability innovation
 - Carbon neutral growth by 2030
 - Use of renewable fuels for daily flight operations
 - Targeting 50% reduction in CO2 emissions by 2050

The Gulfstream Way

- Lead with integrity
- Deliver on our promises
- Advocate for business aviation
- Invest in new products, technologies and services
- Remain disciplined in our production and business practices



Creating and Delivering the World's Finest Aviation Experience



John “Jay” Neely, III
Vice President – Law and Public Affairs
Gulfstream Aerospace Corporation

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